



**Position: Northwest Region Land & Government Affairs Manager**

**Location: Kennewick, WA,**

AgReserves Inc. is a multi-national, multi-corporate company that operates investment farms and ranches throughout the world.

**Position Description:** The Northwest Region Land & Government Affairs Manager (LGAM) is a member of land management team with responsibility to preserve and enhance the land and natural resource assets owned or managed by Farmland Reserve, Inc. (FRI) in the Northwest Region (Oregon and Washington) and in other locations as assigned. The LGAM reports to the Land and Government Affairs Director. This position will be performing functions on behalf of FRI and its subsidiary, AgReserves, Inc. (ARI), as well as other affiliated companies.

The LGAM:

- Is responsible to accomplish all land, natural resource, and governmental affairs objectives of FRI and its affiliated companies in the Northwest Region (Oregon and Washington).
- Works closely as a team member with and advisor to farm production division vice presidents and general managers in the Northwest Region.
- Is also responsible, in coordination with other company and external stakeholders, to manage land, water, environmental, transportation, water, and regulatory issues.
- Assists in land acquisitions and sales, under direction of the Land Vice President and the Land Transactions Director.
- Participates in land team and organization-wide initiatives and projects as assigned.

**Essential Duties and Responsibilities:**

The LGAM:

- Is responsible to accomplish all the land, natural resource, and governmental affairs strategies, initiatives, and objectives of FRI and its affiliated companies in the Northwest Region.
- Works closely as a team member with and advisor to the farm production division vice president, general managers, and other staff in the Northwest Region.
- Is also responsible, in coordination with other company and external stakeholders, to manage land, water, environmental, transportation, water, and regulatory issues.
- Assists in land acquisitions and sales, under direction of the Land Vice President and the Land Transactions Director.
- Participates in land team and organization-wide initiatives and projects as assigned.

In addition to these primary responsibilities, the LGAM:

- Responsibly communicates and works within the land group and with other staff throughout the company and outside parties as needed to meet overall company land objectives.
- Represents FRI and its affiliates in a professional and appropriate manner at all times in business, governmental, and community affairs.
- Manages water rights and water rights compliance and assures that all necessary filings are made to preserve and protect the company.
- Oversees leasing of property and preparation and implementation of property lease agreements.
- Negotiates and manages easements and other land use arrangements.

- Reviews, negotiates, and proofreads land contracts and coordinates workflows of land legal documents by Office of General Counsel.
- Ensures operational compliance with laws, regulations, permits, agreements, and programs.
- Monitors and positively influences developments in environmental and land use regulations and planning initiatives.
- Oversees annual water transfers throughout the Columbia Basin farms.
- Ensures that data, files, and records for property items are timely maintained and accurate.
- Ensures that local, state and federal reports and other regulatory filings are properly prepared, approved, and submitted.
- Under direction from the Land and Government Affairs Director, develops strategies to accomplish the objectives established by the board of directors and company management.
- Proactively develops and cultivates strong relationships with local and state political leaders and key influencers.
- Prepares and manages annual capital and operational budgets related to responsibilities.
- Personnel: Supervisory responsibilities as assigned.
- Safety and Security: Share in responsibility for overall operations and land security and safety programs.
- Reports in a timely and complete way, including periodic written reports to management.
- Other duties as assigned.

**Knowledge/Skills/Education Requirements:**

- J.D. or Master's degree in business or other relevant field.
- Significant experience in contract management and legal issues, particularly water, environmental, real estate, and land use.
- Ability to recognize issues, propose solutions, and implement them.
- Ability to oversee the work of multiple service providers, including outside legal counsel.
- Minimum 5 experience in legal, land, and/or water asset management.
- Proven leadership and relationship management skills.
- Ability to maintain confidentiality and secure sensitive information.
- Ability to set priorities and manage competing responsibilities under high expectations.
- Computer skills, with proficiency in Microsoft Office (Outlook/Excel/Word/PowerPoint/Teams) required.
- Excellent written and verbal communication skills with fluency in English.
- Must have and retain a valid Driver's License.
- High moral character, honesty, and integrity.
- Understanding of safety and environmental regulations that affect all aspects of company operations.

**Physical Standards:**

- Able to travel to and function effectively at farm locations, including remote locations with limited infrastructure and services.
- Physically and mentally able to perform the job responsibilities.
- Able to lift at least 30 pounds.

**Salary/Benefits:** Salary is commensurate with experience. Full-time employees receive excellent benefits including: Medical, Dental, Group Term Life, Disability, Retirement Plus Plan, 401k, and Flex-Spending. In addition, we offer paid vacation and sick time, paid parental leave, and tuition reimbursement.

**To Apply:** Please send a resume to [careers.agn@agrinw.com](mailto:careers.agn@agrinw.com) with the job title in the subject line.