



Operation: Deseret Ranches of Florida
Position Title: Land and Water Asset Manager
Location: Deseret Cattle and Citrus, St. Cloud, FL

To Apply: Send resume to careers.east@deseretranches.com with “DRF – Land and Water Mgr” in the subject line.

The Land and Water Asset Manager is responsible for preserving and enhancing the property and water resources at Deseret Ranches of Florida, as well as properties near Ruskin and in Georgia. He or she manages third-party uses of the Property and provides support to capital projects. The Land and Water Asset Manager ensures compliance with all environmental and water use permits, interacts with government agencies, and oversees operation of the Taylor Creek Management water utility. He or she reports to and works closely with the Land and Governmental Affairs Manager to develop strategies, protect and improve the Property, manage resources, and to accomplish strategic initiatives.

Farmland Reserve, Inc. is an investment affiliate of The Church of Jesus Christ of Latter-day Saints focused on agricultural investment and food production. To learn more visit: <https://www.deseretranches.com/>

Duties and Responsibilities:

- **Property Leases and Uses:**
 - Under direction of the Land and Governmental Affairs Manager, manage third-party leases of the property, protect the land and resources, ensure land use contracts are in place and effectively managed, and build strong relationships with tenants and other members of the industry.
 - Review, negotiate, and suggest edits to contracts; manage and coordinate contract workflows and performance activities.
 - Responsible to identify potential tenants or other third-party users of the Property consistent with the company mission and interests
 - Responsible to generate revenues from the Property.
 - Timely and properly handle requests for use of the Property
 - Act as liaison for Church uses of the Property, such as camps
- **Water and Environmental Permits:**
 - Work with LGAM, ranch managers and consultants to obtain or renew necessary environmental and water-use permits, including those from water management districts and the Army Corps of Engineers
 - Manage environmental and water-use permits
 - Timely submit permit compliance reports
 - Work with and train production staff in permit compliance and reporting systems, including permits for irrigation and drainage
- **Government and Regulatory Affairs:**
 - Assist with government relations as assigned, such as county commissioners, agency staff members, public stakeholders, etc.
 - Represent Properties interests when interacting with regulatory agencies
 - Be knowledgeable of and actively involved in regional planning initiatives and land use
- **East Central Florida Services Operations:**
 - Oversee operations of East Central Florida Services, a publicly-regulated, private water utility
 - Supervise field staff to ensure water systems and other infrastructure are operational and in compliance
 - Identify potential improvements to water infrastructure and systems
 - Certify as a public water supply system operator - obtain and maintain a Florida Class D water systems operator license within a year of employment
- **Agricultural and Water-Related Improvements:**

- Assist with and coordinate design, permitting, construction, land use and permit compliance, and construction management for agricultural and water-related capital improvements, including irrigation and drainage projects for pastures, row crops, or citrus
- **Personnel Management:**
 - In consultation with and under the supervision of the LGAM, train and supervise East Central Florida Services staff, including responsibility for hiring, employee evaluations, compensation recommendations, and other supervisory functions
 - Train and develop staff members
- **Financial:**
 - Assist in preparing and managing capital and operational budgets related to responsibilities
- **Coordination, Communication and Representation:**
 - Work within the land group, including natural resources, and coordinate with production managers and other departments and customers to meet overall company objectives
 - Responsibly communicate within the land group and with operations managers and other departments as needed
 - Represent FRI and its affiliates professionally at all times
- **Supervisory Responsibilities**
 - Supervise 2-3 direct reports.
 - Will also have project supervision responsibilities, which may include coordinating with production managers, overseeing the work of other employees, equipment operators, and consultants and contractors in carrying out projects.

Skills/Education Required:

- Bachelor's degree in engineering, agriculture, or business required
- Advanced degree in engineering, law, or business preferred
- 3-5 years experience in land and/or water asset management or equivalent education
- Experience with agriculture, water systems, regulatory compliance, real estate, or project management preferred
- Ability to set priorities and manage competing responsibilities under high expectations.
- Build relationships and communicate effectively with employees and outside stakeholders of varied disciplines
- Effectively make public presentations in meeting and hearings when needed
- Must be proficient in Microsoft Excel, Word, and PowerPoint
- Must have or be able to obtain a valid Florida Driver's License

Employment Conditions and Expectations

- Walk and stand for at least 5 hours per day
- Work at a computer for up to 9 hours per day
- Work outdoors in year-round weather conditions including heat, cold, and rain
- Work a 45-hour week with an average 9-hour workday (which can vary)
- Travel over rough terrain in a truck or ATV, regularly climb in and out of trucks, and open and close gates
- Occasionally travel long distances by car or plane

Benefits:

Excellent benefits package includes: Medical, Dental, Group Term Life, Disability, Master Retirement Plan (401k and Pension Benefits), Flex-Spending, and other value-added benefits.

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Note: The specific statements shown in each section of this job description are not intended to be all-inclusive, but represent typical elements and criteria considered necessary to successfully perform the job.